

<u>Software Reseller Distributorship Agreement Copy</u>

Dear Sir/Madam,

We at Ahead SoftPro Solutions proudly offer you the **Software Reseller Distributorship** for your region.

Ahead SoftPro Solutions is a diversified Software development company that gives Software solutions to various business enterprises. Ahead SoftPro Solutions has proven expertise in encompassing low cost, but high quality, Performance based and reliable software solutions to Retail, Manufacturing, Hospitality and other service Sectors.

Software development is our core area of expertise where we have been attached since 2000 serving various industries. We are a professionally recognized software development company having huge experience in developing **custom software development** and **application development** best match to your need and requirements. We have expertise in working with a variety of customers from across the globe.

Ahead SoftPro Solutions has the privilege to invite new business partners in our sales panel on a profit sharing basis. To join our Sales Panel (Software Reseller) we want those persons who have a great vision to achieve & ability to handle the national & international markets to generate good Business.

We have range of **Standard Software Products** to market which requires **no investments**, **No security deposit** and **No monthly targets**.

All Details regarding Software Reseller Distributorship Agreement & Software Products is attached with the mail or Displayed with this mail.

To express your Interest & Queries please drop us a mail at <u>aheadsoftpro@gmail.com</u> Or Call Mr. Mohinder Mobile: 09872475353 <u>www.aheadsoftpro.com</u>

Our Skype ID : aheadsoftpro

Proposal cum Agreement Between Distribution Partner & Reseller (Software Reseller Name) & Ahead SoftPro Solutions

This agreement is made between Ahead Softpro Solutions and Software Reseller, Address, City, State as on May 26, 2017

This agreement will commence from the date of its signing and will continue for a period of one year from the date thereof. It will be automatically renewed for successive periods of one year, unless either party notifies in writing to the other party of its intention to terminate the agreement Thirty (30) days in advance.

Distributor's Duties:

Devote such time as may be reasonably necessary for the purpose of learning, marketing and demonstrating the features of the software. Use the best efforts to sell and promote the sale of the software, through competent and qualified personnel. He or She should have sufficient expertise to properly demonstrate, operate, sell and support the software.

Provide sales and marketing support to customers, including responding to customers' queries via telephone, e-mail, online, fax and letter.

Distributors shall be responsible for marketing, sale, licensing and support of the software in compliance with applicable laws. "Laws" means any law, national, state municipal, local or otherwise and any requirement, ordinance, rule, decree or regulation of any governmental agency or authority. Distributors will not sell or solicit the sale of the software to any customer or prospective customer if the distributors believe that the software will be used, transported, sold or transferred in violation of Indian Laws. Distributors should at all times comply with such laws.

Online Training for an Authorized Distribution Partner

Those who become the distributors of our software products will be given thorough **online training for 2-4hrs**. He/she needs to have **internet connection** and an **account** on **Skype** or **Yahoo** messenger (for Verbal Communication).

The training includes understanding of the software, installation, implementation and deployment techniques. All this training will be provided to the distributor by professionals.

Ahead SoftPro Solutions Chandigarh, INDIA Phone: +919872475353 Mail: mohinder@aheadsoftpro.com Web: www.aheadsoftpro.com

During training, **marketing strategies** about the particular product will be discussed i.e. how to market the product and who the target audience are.

Terms & Conditions

- 1. The software product is protected by **copyright laws** and other **intellectual property rights**. It is licensed, not sold.
- 2. Distributor partner **cannot reverse engineer**, **decompile or disassemble** the Software Product.
- 3. Distributor partner should not use or distribute these software for any unlawful purposes.
- 4. Distributor partner **cannot loan, rent, lease, borrow, or transfer** the registered copies of software products.
- 5. Distributor partner shall be **responsible for providing end-user support** for customers.
- 6. Ahead SoftPro Solutions **will provide you with support services** related to the Software Product.
- 7. Ahead SoftPro Solutions is **not responsible for any damages** whatsoever, including loss of information, interruption of business, personal injury and/or any damage or consequential damage without limitation, incurred before, during or after the installation of the Software products.
- 8. Each registered copy of the software may be used in only one single location by one user. Use of the software means that you have loaded the program and run it or have installed the program onto a computer. If you install the software onto a multi-user platform or network, each and every individual user of the software must be registered separately.
- 9. These Software Products should be used for marketing only.
- 10. Dealers Price (DP) of the Software Product is not negotiable.

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	Chandigarh, INDIA	
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- 11. All the payments collected in the form of **Cheque & Drafts** from the client will be in favour of **"AHEAD SOFTPRO SOLUTIONS"**. **No Cash** receipts are accepted.
- 12. Difference between the Dealers Price & negotiated sale Price (i.e. equal to MRP or less than MRP) will be considered as Commission amount. Commission on the sale will be released only after the complete payment.
- 13. Distributor Partner is **entitled for 50% of AMC** Commission provided he/she continues with the distributor partner membership.
- 14. Ahead SoftPro Solutions have the **Sole Authority to Change the DP and MRP** of the Software Products at any given time.
- 15. Ahead SoftPro Solutions have the **Sole Authority to Terminate the Distributor partner Agreement** after 1 months notice at any given time.
- **16.** For Any customization in the software mentioned below will be charged extra. Any change in Logic in the software will be charged as per the quotation for the software. Distributor partner has to take time period and Advance payment for the customization.

Authorized Software Products for Distribution Partner

Product Name	Deale rs Price (Rs.)	MRP (Rs.)	AMC for Softw are after one Year	Features
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Simple POS Billing Software	5000	10000	1000	Ready to use Software for Small Restaurants, Fast Food Joints, Sweet Shops, Bakery Shops, Dhabas, Corners, Ice Cream Parlors, Cafeterias, Canteens, Confectionaries Shops, Meat Shops, Food billing Counters, Juice Shops, Sweet Corners and other POS (Point of Sales) Centers Touch Enabled POS Software Maintains only Billing Supports 3" to 6" receipts or POS Billing Sale reports Home delivery Management Take Away Management Parcel option Advance Searching Single user Mode of Payment is Cash Only Compatible with Thermal & Dot Matrix Printers Ready to use Software for Small
<section-header></section-header>	8,000	14,000	2000	 Bakery Shops, Dhabas, Corners, Ice Cream Parlors, Cafeterias, Canteens, Confectionaries Shops, Meat Shops, Food billing Counters, Juice Shops, Sweet Corners and other POS (Point of Sales) Centers Touch Enabled POS Software Maintains Billing, Supports 3" to 6" receipts or POS Billing Purchase & Micro Level Inventory Control Recipe based Inventory Control System GST Reports SMS Integration Sale Reports Stock Reports Stock Reports Home Delivery Management Take Away Management Parcel Management Daily Material Consumption Report Advance Searching

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				 CRM Compatible with Thermal & Dot Matrix Printers Suitable only for Small, Medium & Large Restaurants which sells only Food & Beverage Items, Tables System Touch Enabled POS Software KOT (Kitchen Order Ticket)
<section-header></section-header>	9,000	18,000	3000	 KOT (Kitchen Order Ticket) Management Multi Kitchen KOT Printing Kitchen Display for orders Option of Dining & Self Service Maintains Billing, Supports 3" to 6" receipts or POS Billing Purchase & Inventory Control SMS Integration, Sale Reports Purchase Reports Stock Reports KOT Reports GST Reports Home Delivery Management Takeaway Management Parcel Management CRM Advance Searching options Bill Printing in various sizes Compatible with Thermal & Dot Matrix Printers.

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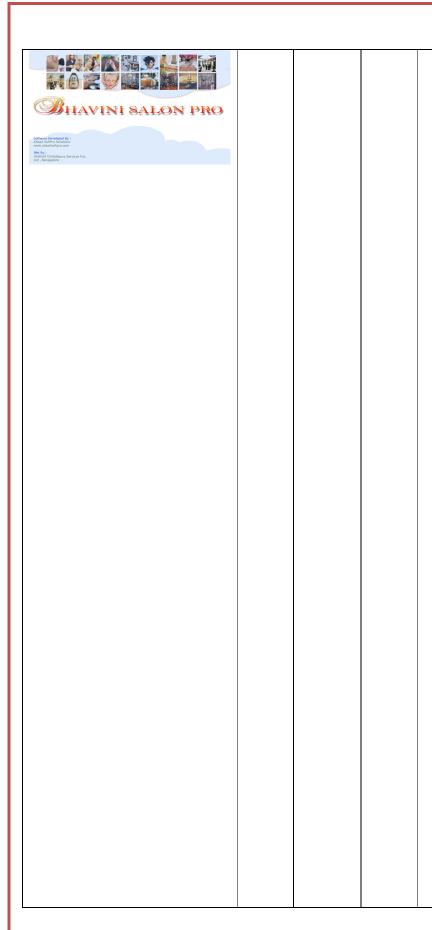
Restaurant & Bar Management Software	12,500	25,000	4000	Suitable only for Small, Medium & Large Restaurants & Bars Touch Enabled POS Software KOT (Kitchen Order Ticket) Management Multi Kitchen KOT Printing Kitchen Display for Orders Customer Display for Orders Option of Dining & Self Service KOT (Kitchen Order Ticket), ML & Bottle wise liquor Stock maintenance Separate Menus for Food Items and Bar Items Billing Purchase & Micro Level Inventory Control SMS Integration Sale Reports KOT Reports CRM Advance Searching options Bill Printing in various sizes Compatible with Thermal & Dot Matrix Printers. KOT Mangement Menu Management Inventory Management Recipe Management Touch based POS Remote KOT Printing Tab and Mobile Ordering
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<section-header><section-header><image/><image/><image/></section-header></section-header>	10,000	20,000	4000	Ready to use software for Shoppers i.e.Supermarkets, ReadymadeGarments/Apparel Store, Shoe & FootwearStores, Accessories Store, Cosmetic Store,Departmental Stores, Kitchenware store,Stationary Shops, Gift Stores and otherRetail outlets who maintains• Touch Screen POS Enabled• Retail Billing (4 Inches, A4 Half and A4 Size Options)• Purchase• Purchase Return• Sales Return• Barcode Enabled• Barcode Enabled• Barcode Sticker Printing• Financial Accounting• Payments• Receipts• Inventory Control• GST Reports• Maintains CRM• SMS Integration (i.e. sending Thank You Message to Customer at the time of Billing• Send bulk Promotional SMS to the existing Customers• Email Sending & Promotion etc.
Salon & Spa Management Software	15,500	30,000	4000	 Maintains you Point of Sale (POS) Billing & Sales System (Bill Print Option A4 half & 3" Inches Receipt). Multiple Payment Mode options of Cash, Credit Card and Cheque. Inventory Control System (i.e. Opening Stock, Purchase order, Purchases, Purchase Return, Issue Stock, and Product Sale) or Stock Inflow and Outflow. Store &

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warehouse management. Easily create, track, print, and e-mail purchase orders. Track all product information, including retail and wholesale prices, stock count and valuation automatically. Keep a record of supplier information and payment history.

- Financial Accounting (Groups, Ledgers, Payments, Receipts, Credit Notes, Debit Notes, Journal, Cash, Bank, Day Book, Petty Cash, Trial Balance, Profit & Loss Statement, Balance Sheet.)
- Create Masters for Customers, Suppliers, Services & Products, and Stylist/Therapists.
- Customer Loyalty Points System. Calculating points on Sales and Redeeming of Points by giving services & vouchers.
- Maintains Customer Relation Management (CRM). Customer sales and services history with images.
- Option to Store Customer
 Photograph/Images at the time of Billing.
- Customer Advance Management System.
- Appointments Scheduling (i.e. Booking, Postponing and Cancel the appointments). View any day's schedule in easy- to- read format. Add and edit appointments quickly.
- SMS Integration i.e. sending "Thank You" SMS at the time of Billing. Also sending Bulk promotional SMS for

existing customers and reaching the other prospective customers.
• Time to time Service due reminders to the employees by giving them popup.
• Reminders: Birthday & Anniversary. Sending SMS to them and offer discounts on these occasions.
• Stylist/Therapist wise Sales & Commission Management.
• MIS & Reports: Sales, Stocks, Purchase, Stylist/Therapist, Appointmfents, Service Tax, GST Sale, GST Purchase and other Sundry and Customized Reports.
Option to convert all these reports into Excel.
GST Reports & Returns.
All the modules have the Advanced Searching Options.
• Shortcut keys to access the software with greater flexibility and ease.
Create multiple usernames and Passwords to limited access of the software. i.e. assigning different roles to different usernames.
• Any Customization in the Software is Possible.

<section-header><text><text></text></text></section-header>	8,000	16,000	4,000	Ready to use Software for traders, whole sellers, dealers, Distributors etc. in any domain which maintains Billing Inventory control Purchase Purchase Purchase return Purchase order Management Quotation Management Sale Returns GST Ready GST Returns Financial Accounts Accounts Receivable Accounts Receivable MIS Compatible with Thermal & Dot Matrix
<section-header><section-header><section-header><section-header></section-header></section-header></section-header></section-header>	20,000	40,000	7,000	 Factory owners which maintains Production Management BOM (Bill of Material) Billing & Invoicing (GST) Inventory control both for Raw material & finished Products Purchase Order Management Sale Order Management Document Management System (Paperless Working) Purchase Purchase return Sale Returns GST Billing CRM Payroll Management Supplier Product Supply Management Financial Accounts Voucher Management Accounts Receivable Accounts Payable

				 MIS Profit & Loss statements Trial Balance and Balance Sheet Compatible with Thermal & Dot Matrix Bulk Cheque Printing Software Easy & Flexible to use. Even novice to
<section-header><section-header><section-header><section-header><section-header><section-header><text></text></section-header></section-header></section-header></section-header></section-header></section-header>	3,000	6,000	2000	 computers can understand the software system in 20-30 minutes. Cheque printing more legible and accurate. Manage your Unlimited Bank Accounts. Can create Multiple bank Accounts. Can create multiple groups and parties master Customization in Cheque format print settings. Maintains Bank Wise Cheque issue details. Provide Bulk Cheque printing and maintain different printing lots. Save one's time and money. Add professionalism to your organization. Compatible with Dot Matrix, Inkjet, DeskJet & Lasers Printers. MIS & Reporting – Cheque Reports, Party reports. Shortcut keys to access the software with greater flexibility and ease. Create multiple usernames and Passwords to limited access of the software. i.e. assigning different roles to different usernames. Any Customization in the Software is Possible. Unlimited Database Size – Database used is Microsoft Access. Database Indexing is done for faster, quicker and easy saving and printing of bills. Sorting & Searching will be done in

				Alphabetical order in reports and Windows.
<section-header></section-header>	15,500	30,000	4000	Ready to use Software for Supermarkets, Kiryana Shops, Grocery Shops. Touch Screen POS Enabled Version Barcode enabled software Read and write barcode and use existing barcode for the software Maintains Billing (4 inches, A4) Inventory Control Financial Accounting Purchase Purchase Return Sales Return CRM SMS Integration and more Generates Sales Reports, Stock Reports, Purchase Reports Customized Reports.
Medical Shop/ ChemistsManagementManagementSoftware (RetailSoftware (RetailChiton	9,000	16,000	2000	 Ready to use Software For Medical Shops & Chemists. Barcode enabled software Read and write barcode and use existing barcode for the software Maintains Billing Inventory Control Accounting, Purchase Purchase Return Sales Return CRM SMS Integration and more Generates Sales Reports GST Reports Stock Reports Purchase Reports Other customized Reports.

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Medical Wholesalers & Dealers Dealers Management Software (bistributor Edition)	12,000	35,000	5000	 Ready to use Software For Medical and Surgical Distributors Barcode enabled software Read and write barcode and use existing barcode for the software Maintains Billing Inventory Control Accounting, Purchase Purchase Return Sales Return CRM SMS Integration and more Generates Sales Reports GST Reports Stock Reports Purchase Reports Other customized Reports.
Payroll Software (Time Based)	10000	20000	4000	 Maintains Attendance Register: which include attendance of the employees, taking care of leaves, overtime, allowances, loans, advance, bonus, encashment and other standard deductions like EPF, ESIC, Professional Tax, Income Tax etc. Generate pay slips and salary Sheet. Quickly Calculate ESI and EPF Calculations and make Statements. Assign the employees a salary structure and you are ready to generate and manage payroll processes with respect to that employee. Software provides the end user to have the flexibility to create his own

(Day Based)Image: Constraint of the second of t	Payroll Software	12000	19000	4000	 salary structures and salary formulae in its business A number of operational and analytical reports are provided Form 6A, Form 3A, Combined EPF Challan of A/c No. 1, 2, 10, 21,22 ESIC Challan (DUPLICATE & ORIGNAL) Copies. ESIC Challan (QUADRUPLICATE & TRIPLICATE) Copies
	Software Parking Solution Software with for the parkets The for the parkets Parking Solution Software Parket Software P				and 4 wheelers. Token Generation and Barcode prints on the token to easily calculate parking time and generating bill based on the time. Ready to use software Spare Parts Shops with their workshops who maintains • Touch Screen POS Enabled

Management Software	Size Options) Job Card Purchase Purchase Return Sales Return Barcode Enabled Barcode Sticker Printing
	 Financial Accounting Payments Receipts Inventory Control Maintains CRM SMS Integration (i.e. sending Thank You Message to Customer at the time of Billing Send bulk Promotional SMS to the existing Customers Email Sending & Promotion etc.

HARDWARE REQUIREMETNS FOR SOFTWARE

- Software Can Run only on <u>Windows XP, 7, 8, 10 & more</u> operating Systems
- Compatible with WINDOWS TOUCH POS
- Software can be installed on any <u>PC, Laptop & Windows Tablet</u>.
- Require any <u>Desktop, Laser & Thermal Printer</u> for Invoicing & Report Printing.
- Barcode Printers & Scanners for POS Software
- Cash Drawer Integration.
- Weighing Sale Integration
- SMS Integration
- Attendance Machine Integration

NOTE:

- 1. For SMS Integration in any of the software as Client will be changed extra as per current SMS Rates.
- 2. Licenses are applicable for 1 PC on the given MRP. If there are more client machines then additional license will be given @ Rs. 2000 Per Machine.

MOHINDER PARTAP SINGH

Name of Proprietor/Individual

Ahead SoftPro Solutions

2096, Sector: 21-C,

Chandigarh-160021,

INDIA

Company/Individual

Address 1

Address 2

City, State

Ahead SoftPro Solutions Chandigarh, INDIA 5353 Mail: mohinder@aheadsoftpro.com Web: <u>www.aheadsoftpro.com</u>



APPLICANT INFORMATION

- 4. **Company Type** (*Proprietorship/Partnership/Private/Public Ltd.*)

5. Contact Details

S.No	Name	Designation	Mobile	Email ID
1.				
2.				
3.				

8. Territory To Cover 9. Are you working for any Software Reseller Previously (if any) give details 10. Registration (CST No./ GST No. / Service Tax No./ PAN No.) Please mention details (If Any) 11. Bank Information (For ECS) Account No. Account Type (Savings/Current) IFSC/NEFT Code Bank Name Bank Branch Bank Address City Pin code State 12. I have gone through the terms and conditions of Partnership Agreement with Ahead SoftPro Solutions, which is written and annexed above and agree to the same.

Date

Authorised Signatory

Compulsory Additional Document Required:

- 1. Photo ID (Adhar Card/PAN Card/Passport/Driving License Copy)
- 2. Residential/Official Address Proof (Electricity/Telephone/Aadhar Card)